



## Ship Maintenance Industry Day 1

---

*Presented to:*

**Industry**

*Presented by:*

**NAVSUP FLC Bahrain**

29 July 2019

**READY. RESOURCEFUL. RESPONSIVE.**



## Mövenpick WiFi:

# WiFi Available in This Area

## No Password Required

**Goal: Inform and increase vendor awareness and participation for the various types of services procured by NAVSUP FLC Bahrain.**

**This includes:**

- **Providing an overview on how to do business with the U.S. Government**
- **Discuss different contracts types**
- **Provide customer overview and requirements**





# Industry Day Agenda Day 1

- **08:30 a.m. – 08:50 a.m. Welcome Remarks**
- **08:50 a.m. – 09:00 a.m. NAVSUP FLC Bahrain Leadership Remarks  
CAPT Terrel Fisher**
- **09:00 a.m. – 09:10 a.m. Disclaimer, Mr. Rick Bauer – NAVSUP FLC  
Bahrain**
- **09:10 a.m. – 10:00 a.m. Customer Overview, Ms. Jenny Son –  
Forward Deployed Regional Maintenance  
Center (FDRMC)**
- **10:00 a.m. – 10:10 a.m. 10 Minute Break**
- **10:10 a.m. – 11:00 a.m. Customer Overview, Mr. Nick Ritz – Military  
Sealift Command (MSC)**
- **11:00 a.m. – 11:30 a.m. Customer Overview, Ms. Leslie Gentry –  
Defense Contracting Audit Agency (DCAA)**
- **11:30 a.m. – 12:00 a.m. Q&A / Closing Remarks**

# Industry Day Agenda Day 2

- **08:30 a.m. - 08:45 a.m.**      **Opening Remarks**
- **08:45 a.m. - 09:35 a.m.**      **NAVSUP Code 200 Leadership and Contracting Overview, Mr. Rick Bauer – NAVSUP FLC Bahrain**
- **09:35 a.m. - 09:45 a.m.**      **10 Minute Break**
- **09:45 a.m. - 10:05 a.m.**      **Invoicing, Mr. Ganesh Swaminathan – Forward Deployed Regional Maintenance Center (FDRMC)**
- **10:05 a.m. - 10:25 a.m.**      **How to Register as a U.S. Government Contractor, Ms. LaSheena Bentley – NAVSUP FLC Bahrain**
- **10:25 a.m. – 10:45 a.m.**      **Proposal Preparation, Ms. LaSheena Bentley – NAVSUP FLC Bahrain**
- **10:45 a.m. – 11:00 a.m.**      **Q&A**
- **11:00 a.m. – 11:10 a.m.**      **NAVSUP FLC Bahrain Closing Remarks  
CAPT Terrel Fisher**
- **11:10 a.m. – 12:00 a.m.**      **NAVSUP Registering Demonstration**





# CAPTAIN Terrel Fisher



## *Mission*

Fleet Logistics Center Bahrain provides full spectrum operational logistics support and quality of life programs to Navy, Joint, and Coalition Warfighters, Department of Defense civilians, and their families operating in the NAVCENT Area of Responsibility.

## *Vision*

- We will be the provider of choice for all of our customer's requirements providing agile, flexible, and sustainable options for the logistic needs of supported forces.
- We will be Brilliant at the Basics, mastering our duties and responsibilities with a clear understanding of ethical behavior and comprehension of relevant regulations and guidance.
- We will master the Supply Network and build cooperative relationships with stakeholders and logistics providers in order to facilitate collaborative solutions to the complex challenges that face us all.

# Industry Day Disclaimer

**Rick Bauer**  
**Director of Contracts**





# Industry Day Disclaimer

**THIS IS NOT A SOLICITATION.** We are hosting this event to provide you information about how to do business with the Department of the Navy in the Kingdom of Bahrain. This event is informational only, and we are not requesting, nor will we accept, proposals for supplies or services as a result of this event.

You may hear some briefings about potential upcoming requirements. This is based on our best knowledge right now, but our requirements can and do change unpredictably. You should consider the briefings to be informational only, and you should not assume that these will be the actual requirements that we will ask Industry to provide in the future.

The Government purchases supplies and services through Requests for Proposal ("RFPs") and Requests for Quotation ("RFQs"). All requirements will be stated in those RFPs and RFQs. We invite all qualified vendors to submit proposals or quotations in response to our RFPs and RFQs. Later in this event, we will explain where to find our RFPs and RFQs.

We are glad you are participating in this event, and we welcome your involvement. However, please note that participation in this event does not guarantee that you will receive a contract with the U.S. Government.

- **Gifts:** We appreciate your support and our relationship!! However, United States government regulations prohibit us from accepting (or asking for) gifts, meals, or other things of value.

- **Confidentiality:** We will protect your sensitive business information! Make sure to mark it as confidential, and we will treat it with confidentiality.

- **Unsolicited Proposals:** We want to know about your capabilities! However, our regulations only permit us to accept proposals submitted in response to a solicitation.

- **Meals:** We understand that organizers of events often provide lunch to participants. However, U.S. laws prohibit us from spending Government funds in this situation.

# Questions