

**Justin Valentine**  
CLDP Expert and Procurement Consultant

Justin Valentine has over 16 years of management consulting, strategic sourcing experience where he has been responsible for sourcing over *\$1 Bn* in goods and services globally. He is currently advises a public and private sector organizations on procurement reform, including a recent engagement with the World Bank re-designing global procurement policies.

He was a consultant to the General Services Administration where he led the design of the Federal Government's category management program. He also served as VP of Strategic Alliances at FedBid and as Director of Procurement for SunGard, a Fortune 500 company, where he was responsible for oversight of *\$335 M* in annual spend and procurement process improvement.

As a management consultant for Novantas, he specialized in airline industry sourcing and industry merger economics. Focusing on technology and outsourcing initiatives including CRS Management, telecom and F&A off-shoring, Justin spent over five years in the sourcing organizations at United Airlines and Lufthansa. He has an MA in Law and Diplomacy from The Fletcher School at Tufts University, a BA from the University of Virginia, and completed the Program on Negotiation at Harvard Law School.