

Pranav Kumar

Principal, International Trade Policy, Confederation of Indian Industry

Pranav Kumar has over 25 years of professional experience in International Trade Policy advocacy including international business strategy for the private sector, policy advocacy with the government, trade policy research, project management with primary expertise on trade and development, multilateral trade negotiations under the aegis of WTO (World Trade Organisation) and regional/bilateral Free Trade Agreements (FTAs).

Since February 2012, he has been working as chief of International Trade Policy with India's apex business chamber Confederation of Indian Industry (CII). As a head of International Trade Policy division of CII, he engages closely with the key economic ministries of Government of India (GoI) and Industry members across all sectors on all aspects of trade and economic policy making and international negotiation and builds Indian Industry position on International Trade Policy which feeds into the negotiation process and policy formulation for the GoI.

Previously he worked as a Senior Trade Policy Advisor with the joint International Trade Policy team (India Trade Policy Unit) of British High Commission, New Delhi and DFID India. As a member of the India Trade Policy Unit (ITPU), he was responsible for feeding/advising Foreign and Commonwealth Office (FCO) of UK on India's trade policy, its stance on WTO Doha round of trade negotiations, EU-India FTA, and IPR (intellectual property rights) related policy changes in India. He was also a member of team responsible for DFID major trade capacity building programme with Government of India – UNCTAD-India project on Capacity building on trade and globalisation in India.